

## Secure e-mail with External Business Partners

Our services: Product Evaluation, Implementation Support



### Protecting sensitive e-mail content

Many organizations are externalizing their business processes and operations, requiring encryption solution for securely exchanging e-mails with external business partners.

For most organizations, an encryption solution needs to

- seamlessly integrate into the existing e-mail environment,
- be easy to use, while satisfying different user groups and usage amounts,
- require minimal implementation and operation effort,
- automate encryption based on user input.

### Choosing the right solution

Each organization is different, so are its needs and attitude towards security and e-mail encryption.

Numerous state-of-the-art e-mail encryption solutions are available on the market, with new products continuing to appear. To name only the most important criteria, products may differ in

- ease of use and operation,
- functionality supported,
- archiving and signatures,
- encryption standards interoperability,
- strength of encryption,

- technical architecture,
- tampering resistance,
- interaction with existing infrastructure,
- formal certifications.

### Our approach

In a three-phased project approach, we help organizations gain a common understanding of relevant risks and agree upon protection needs and priorities amongst the e-mail stake holders. We will systematically identify a short list of potential product candidates that finally undergoes a structured selection process to determine the most suitable solution.

### Your benefit

Confidentas is a vendor independent company, well equipped both with methodological skills and fresh hands-on expertise on products from relevant players in the e-mail security field. This allows you to leverage unbiased competency for efficiently picking up the right solution that will satisfy the e-mail security requirements of your organization.

### Contact us for more!

#### About Confidentas

Confidentas provides focused advisory services and technology solutions to help organizations manage information risks and comply with legal, regulatory or business internal obligations.

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### Three phases to secure e-mail with externals

